ROADMAP to Savings

UnitedHealthcare Charter Kelsey-Seybold Product

- The UnitedHealthcare Charter product can be offered alongside current plans, allowing employees to select the plan option that works best for their personal, economic, and healthcare needs.

- Fee-for-service arrangement that is a value-based arrangement. There are no out-of-network benefits.

- Patients will have access to Kelsey-Seybold's personalized, coordinated, integrated model of care with no referral required to see specialists at any Kelsey-Seybold location.

- Kelsey Seybold employs 400+ physicians, 2,400 employees, with 19 outpatient clinic facilities, a nationally accredited Cancer Center, an ambulatory outpatient surgery center which has been named Texas' largest freestanding Ambulatory Surgery Center, a 150-employee Contact Center, an accredited Sleep Center, and contracts with 2,000 affiliate specialists.

- **18-22% lower cost in the overall delivery of healthcare**, through the Kelsey-Seybold Clinic coordinated, accountable care model.

- The ACO believes in the **"outpatient first" approach**, with significant steerage to outpatient care and outpatient surgical facilities whenever clinically appropriate.

- **20-25%** lower inpatient admits per 1,000 members, a lower length of stay on inpatient hospital days, **20-25%** lower Emergency Room usage, and lower prevalence of high-cost claimants.

- Generic prescription utilization rate is **85-90%** through the dispensing practices of the Kelsey-Seybold medical group. In addition, **50-70%** compliance rates are achieved in preventive care periodic physical exams.

- Kelsey-Seybold is responsible for managing the entire spectrum of care for our patients—from preventive care, to the most complex hospital-based and long-term acute care situations.

- The Kelsey-Seybold medical staff practices evidence-based medicine supported by a comprehensive EpicCare electronic medical record system. This gives all healthcare providers at Kelsey-Seybold real-time access to patients' medical records, 24/7.

- UnitedHealthcare Charter is a quality solution for businesses of all sizes.

UnitedHealthcare®

ACCREDITED NCQA ACCOUNTABLE CARE ORGANIZATION LEVEL 2

Kelsey-Seybold Clinic
Houston's Accountable Care Organization